



## CAPABILITY STATEMENT

“Better Innovations - Better Healthcare Solutions”



# STERI-TECH

Medical Innovations, LLC



## Core Competencies

*Combining Quality and Performance with Value Pricing*

Steri-Tech Medical innovations LLC is a service-disabled veteran-owned small business with the purpose of providing the best unique, innovative, and technologically advanced quality medical products and services at the lowest prices achievable through strong negotiations and partnerships with physicians, medical scientists, and engineers. In addition, our supply chain and manufacturing partners work aggressively to ensure you receive the right product, in the right condition, at the right time, and at the right place combining quality and performance with value pricing.

We self-perform and team with partners to provide the most cost-effective solution to meet the needs of commercial and government healthcare, lab-based diagnostic space, and medical communities. Let us be your solutions partner to help you move your mission forward.

- 30 Years’ experience in supply chain and logistics Management (Military & Civilian)
- 15 years’ experience as contracting officers’ technical representative (DOD and Veterans Administration)
- 8 Years’ experience as Chief of Sterile Processing Services Veterans Health Administration
- Strategic Marketplace Research for Top Quality, performance, and Lowest Cost Products
- Unique Medical Products for physicians and healthcare workers time and Cost Savings

### Past Performance

- **MA Statewide Contracts Vendor**  
# HSP44 Medical Commodities (5 Yrs.)  
#HSP45 Lab Supplies & Equipment (6 Yrs.)
- **Durham VA Medical Center, R&D**  
508 Fulton Street Durham, NC 27705
- **Evans Army Hospital**, 1650 Cochrane Circle Bldg. 7500- Rm 0603, Ft. Carson, CO 80913

### Differentiators

- Manufacturing partnerships for advantageous cost and production capacity to buyers
- Shipping negotiations for expedited services with beneficial price points
- Established relationships with physicians, medical scientists, engineers, and product manufacturers
- Former VA Chief, Sterile Processing Service
- Former Contracting Officers Tech. Rep. for VA and DOD



### NAICS Codes

- 423450** - Medical, Equipment and Supplies
- 423490** – Laboratory Equipment
- 339112** - Surgical and Medical Instruments
- 339113** - Surgical Appliance and Supplies
- 339114** - Dental Equipment and Supplies
- 541614** - Physical Distr. and Logistics Consulting
- 541715** - Research and Development

### UNSPSC Commodity Codes

- 41-10-00** - Laboratory and Scientific Equipment
- 41-12-00** - Laboratory Supplies and fixtures
- 42-13-22** - Medical gloves and accessories
- 42-19-00** - Medical facility Products
- 42-31-15** - Bandages, dressings, and related products
- 46-18-00** - Personal safety and protection
- 46-18-15** - Safety apparel

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CAPABILITY STATEMENT CONTINUED



**STERI-TECH**  
Medical Innovations, LLC



Company Data

UEID: UQMJBALLL5Z8  
DUNS: 117063472  
CVE Code: 352479

MA Statewide Contracts VC: **0001334456**  
Contract # HSP44, Medical Commodities  
# HSP45, Lab Supplies & Equipment  
New Hampshire Vendor ID# **354088**

**Socio-Economic Certifications:**

Service-Disabled Veteran-Owned Small Business  
Minority Business Enterprise  
Disability Owned Business Enterprise

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GOVERNMENT PURCHASE CARDS ACCEPTED

TEAMING PARTNERS



CURRENT MANUFACTURER RELATIONSHIPS

More than 2,000 Manufacturers with  
2 million+ Products



Government  
Distributor  
Authorization  
letters Available  
Upon Request

Over 400 Manufacturers & Over 70,000  
Medical & Dental Products



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